

# Zachary Quartararo

[zquartararo@unr.edu](mailto:zquartararo@unr.edu) | (925) 334-0513 | [Zack Quartararo - LinkedIn](#)

---

## Education

**Bachelor of Science in Business Administration - Accounting** Expected Grad. June 2029 University of Nevada, Reno - Reno, NV.

**General Education Degree** - California High School - San Ramon, CA  
High School Diploma June 2025

---

## Experience

### AT&T – Sales Team Lead

Pleasanton, CA

June 2024 – April 2025

- Drove sales by applying strategic product knowledge, exceeding monthly targets by 15–20%.
- Mentored and onboarded 5+ new team members, improving overall team performance and retention.
- Led daily operations in the Costco channel, increasing customer engagement and boosting service satisfaction by 25%.

### Blackhawk Country Club – Golf Cart Attendant

Danville, CA

August 2023 – June 2024

- Serviced carts and golf bags for 100+ members daily, ensuring timely and professional service.
- Maintained tee box and cart barn organization, reducing turnaround time by 30%.
- Built rapport with members through personalized service, enhancing overall club satisfaction.

### Kentucky Fried Chicken – Team Member

San Ramon, CA

December 2022 – August 2023

- Operated drive-thru and register, processing 100+ orders per shift.
  - Prepped and cooked food while maintaining safety standards.
  - Supported team during rushes to ensure fast, accurate service.
- 

## SKILLS & CERTIFICATIONS

- Proficient in Point-of-Sale (POS) Systems
- Customer Service & Sales Strategy
- Team Leadership & Mentorship

